





Arizona Entrepreneur Virtual Roundtable Hosted by Arizona FORGE in partnership with the Center for American Entrepreneurship (CAE)

Chief questions and concerns:

FUNDING

- Taxes
 - Selling outside of city/region, how do you pay taxes?
 - o Create your own Business Checklist
 - Tax rates and regulations
- Debt
 - o Micro loans, lending for small businesses
 - o How do we get through the current crisis for the next 6 months?
 - Student Debt assistance

SOCIAL SAFETY NET

- Healthcare
 - o Affordability, Premiums and Deductibles
 - o Private options, lack of competition
 - Complexity
- Childcare
 - o Balancing building a business with raising a family
 - o Family and Medical Leave for startups/small business?
 - o Few good or affordable options for dependent care FSA

COMPLEXITY

- Grant Applications and Post-Award Administration
 - SBIR process should be simplified and based on content
 - Product assistants or concierges to navigate funding agency processes.
 Time and cost to figure out the process is significant
 - Application is confusing and timeline for installments is confusing
- Regulatory Approval Process
 - o Software/hardware as a medical device different skills and rules
 - o Medical device product, easy to raise money, difficult to produce
 - o Changing administration and changing rules